

Commercial *focus*

Across all property types and service groups, TCN Worldwide's 1,500+ brokers and salespeople have a well-earned reputation for independent thinking and cooperative problem solving in more than 200 markets worldwide.

2019 QUARTER 4

TCN Worldwide, a consortium of independent commercial real estate firms, provides complete integrated real estate solutions locally and internationally. With approximately \$41.3 billion in annual transactions, TCN Worldwide ranks as one of the largest service providers in the industry. An extensive range of real estate services coupled with a personal commitment to exceed client expectations is what allows TCN Worldwide to be a leader within the commercial real estate industry. Formed in 1989, TCN Worldwide is comprised of over 1,500 commercial real estate professionals serving more than 200 primary and secondary markets worldwide.

Top Ten TCN Worldwide Deals

1. **\$30,156,480 | 41,884 SF | Office Lease** – Wayne and Eric Siegel at LSL Advisors/TCN Worldwide in New York represented the tenant, Uncommon Schools.
2. **\$29,460,000 | 477,061 SF | Industrial Investment Sale** – Luke C. Timmis and Griffin Pitcher at Signature Associates/TCN Worldwide in Detroit represented both parties, 47440 Michigan Ave., LLC (seller) & Stag Industrial Holdings, LLC (buyer).
3. **\$26,665,968 | 79,363 SF | Office Lease** – Dan Harmsen and Cassandra Hansen at Barclay Street Real Estate/TCN Worldwide in Calgary represented the tenant, Absorb Software.
4. **\$17,000,000 | 45,000 SF | Class A High Rise Office Lease** – Matt Huff, CCIM and Dennis Cronk, CCIM, CRE, CIPS of Poe & Cronk Real Estate Group/TCN Worldwide in Roanoke represented the landlord, Faison-Roanoke Office Limited Partnership.
5. **\$16,000,000 | 1.5 Acres | Condo Assemblage** – Michael Cheney, CCIM at Richard Bowers & Co./TCN Worldwide in Atlanta represented Paces Green Condo Home Owners (40 sellers) in this condo assemblage—225 Foot High Rise to be developed.
6. **\$12,169,000 | 16,000 SF | Mixed Use Acquisition** – Craig Hansson at Starboard Commercial/TCN Worldwide in San Francisco represented the buyer, Veritas, to purchase 1624 Sacramento Street, San Francisco, CA 94109.
7. **\$12,125,000 | 318,390 SF | Industrial Sale** – Steve Gordon, Greg Hudas, and Joe Hamway at Signature Associates/TCN Worldwide in Detroit represented both parties, Novi Nine Mile Associates, LLC (seller) & Morning Calm Management, LLC (buyer).
8. **\$12,000,000 | 2 Acres | Land Sale** – Ryan and Dick Johnson at Chase Johnson/TCN Worldwide in Reno represented both parties, 223 Court St (seller) & Kimpton Hotels (buyer).
9. **\$11,931,000 | 13,000 SF | Mixed Use Acquisition** – Craig Hansson at Starboard Commercial/TCN Worldwide in San Francisco represented the buyer, Veritas, to purchase 1234 Jones Street, San Francisco, CA 94109.
10. **\$11,527,061 | 711,547 SF | Industrial Lease** – Greg Hudas and Joe Hamway at Signature Associates/TCN Worldwide in Detroit represented the landlord, Chesterfield Real Estate Enterprises, LLC.

Top Five TCN Worldwide Office Deals

1. **\$30,156,480 | 41,884 SF | Office Lease** – Wayne and Eric Siegel at LSL Advisors/TCN Worldwide in New York represented the tenant, Uncommon Schools.
2. **\$26,665,968 | 79,363 SF | Office Lease** – Dan Harmsen and Cassandra Hansen at Barclay Street Real Estate/TCN Worldwide in Calgary represented the tenant, Absorb Software.
3. **\$17,000,000 | 45,000 SF | Class A High Rise Office Lease** – Matt Huff, CCIM and Dennis Cronk, CCIM, CRE, CIPS of Poe & Cronk Real Estate Group/TCN Worldwide in Roanoke represented the landlord, Faison-Roanoke Office Limited Partnership.
4. **\$5,719,200 | 11,915 SF | Office Lease** – Michael Hymowitz at LSL Advisors/TCN Worldwide in New York represented the tenant, MTI New York.
5. **\$5,611,390 | 8,609 SF | Office Lease** – Jerry Adamson at Starboard Commercial/TCN Worldwide in San Francisco represented the tenant, Propeller Health.

Top Five TCN Worldwide Retail Deals

1. **\$8,721,750 | 5,585 SF | Retail Lease** – Giorgio Vasilis, Tom Palumbo, and Justin Goodman at Sitar Realty Company/TCN Worldwide in New Jersey represented both parties.
2. **\$7,905,443 | 111,580 SF | Retail Lease** – Damon DiPlacido and Brooke Henningsen at Arrow Real Estate Services/TCN Worldwide in Philadelphia represented the landlord, Jardel Co Inc.
3. **\$6,136,593 | 23,800 SF | Retail Lease** – Tommas Golia, Jason Vieira, Bo Gibbons, Brian Crepeau, and Liam Teer with Pacific Coast Commercial/TCN Worldwide in San Diego represented both parties.
4. **\$5,500,000 | 17,952 SF | Retail Sale** – Trent McCullough and Mark Cassell at Levrose Real Estate/TCN Worldwide in Scottsdale represented the buyer, WWL Properties, LLC.
5. **\$5,332,000 | 9,500 SF | Retail Lease** – Jerry Adamson at Starboard Commercial/TCN Worldwide in San Francisco represented the landlord, Sunhill Properties.

Top Five TCN Worldwide Industrial Deals

1. **\$29,460,000 | 477,061 SF | Industrial Investment Sale** – Luke C. Timmis and Griffin Pitcher at Signature Associates/TCN Worldwide in Detroit represented both parties, 47440 Michigan Ave., LLC (seller) & Stag Industrial Holdings, LLC (buyer).
2. **\$12,125,000 | 318,390 SF | Industrial Sale** – Steve Gordon, Greg Hudas, and Joe Hamway at Signature Associates/TCN Worldwide in Detroit represented both parties, Novi Nine Mile Associates, LLC (seller) & Morning Calm Management, LLC (buyer).
3. **\$11,527,061 | 711,547 SF | Industrial Lease** – Greg Hudas and Joe Hamway at Signature Associates/TCN Worldwide in Detroit represented the landlord, Chesterfield Real Estate Enterprises, LLC.
4. **\$9,069,042 | 303,077 SF | Industrial Lease** – Brad Viergever and Steve Gordon at Signature Associates/TCN Worldwide in Detroit represented the tenant, Howard Ternes Packaging Company.
5. **\$8,100,000 | 137,000 SF | Industrial Sale** – Jim Montgomery at Signature Associates/TCN Worldwide in Detroit represented both parties, CZ Cartage (seller) & AK Plastics (buyer).