



Land and Investment

With its diverse business core, attractive quality of life and its ease of access to other destinations, Atlanta has the ability to continue on its path of growth. Investments in metropolitan Atlanta have been and will continue to appeal to high net worth individuals as well as global institutional investors.

As an international city and the center of commerce for the Southeast, Atlanta is also quite attractive to local real estate investors and entrepreneurs. With no physical barriers in any direction, land for commercial and residential real estate is plentiful and is favorably priced in comparison to other major urban centers.

The Atlanta Metropolitan market has enjoyed tremendous volume of sales in both investment properties as well as land sales over the last decade.

Atlanta has been a magnet for capital from all over the country as well as internationally creating both very low capitalization rates and very high prices per square foot for land.

Capabilities

Richard Bowers & Co. has one of Atlanta's most talented and aggressive land and investment brokerage teams. These professionals have represented owners exclusively in both purchases and sales of shopping centers, land, office buildings, industrial facilities and apartment complexes. A leading company in the area of both urban and suburban property sales, Richard Bowers & Co. has broad experience in working with local entrepreneurs, high net-worth investors and large institutions.

Affiliated companies own more than one million square feet of office properties giving Richard Bowers & Co. extensive knowledge of renovating and repositioning properties. This experience plus our sister firms' capabilities in property and facility management, architectural design and construction supervision, and our research support provides Richard Bowers & Co.'s land and investment brokers with advantages and extensive knowledge of the Atlanta marketplace.

Experience

Richard Bowers & Co. has over 30 years experience in Atlanta's land and commercial real estate market. The company has served numerous investors in transactions including acquisitions and dispositions of large tracts of raw land bought for long-term appreciation or sold for development. Additionally, we have assisted in the purchases of sites for build-to-suit facilities, the purchase and sale of multi-family housing developments, and the acquisition and disposition of existing office buildings, light manufacturing, warehouse and business park facilities. Richard Bowers & Co. has garnered significant experience representing a diverse client base.

Clients & Property Represented

Ashton Woods Homes
Bank of America
Bekaert Corporation
Citizens Trust Bank
CSX Railroad
Dana Commercial Credit
Fremont Investment and Loan
Marriott Corporation
Mariefast AB
New York Life Insurance
Northwest Mutual Life Insurance
Porsche
Prudential Insurance Company
Resolution Trust Corporation
Royal Automotive Group
Simpson, Uchitel & Wilson
SunTrust Bank
SPC International
Tri-State Motor Transit
Travelers Insurance
Walter Industries
Wells Fargo