

Retail Division



Sample Client List

Advance Auto Parts Amazing Lash Studios Bareburger Big Lots Camicakes Caribou Coffee Cartridge World CVS Pharmacy Discount Auto Parts Dunkin' Donuts Family Dollar H&R Block Hammer & Nails Jiffy Lube Kale Me Crazy LaPetite Academy Little Bucks Maple Street Biscuit Company Mattress Firm MetroPCS Payless Shoe Source Peachstate Insurance Save A Lot Smoothie King Taco Mac The Joint **uBreakiFix** Value Village Which Wich

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Retail Market

Atlanta's quality of life and unparalleled growth along with it's live-work-play developments are important factors contributing to the city's retail growth. Additionally, with the trend intown migration from office and residential, demand for urban retail is increasing, with no geographic limitations on growth, new jobs and housing are booming in all directions providing excellent retailing opportunities. Retail investments — including shopping centers and freestanding retail buildings, particularly those with long-term, creditworthy tenants — continue to appeal to many investors and are selling at lower cap rates than other commercial real estate investments.

Capabilities

Richard Bowers & Co.'s retail brokers are experts in the Atlanta marketplace. With numerous 20-plus-year industry veterans, the company has amassed a comprehensive knowledge of all types of retail properties. Our completed retail assignments include numerous transactions ranging as small as 1,000 SF or in excess of 40,000 SF or greater.

Through its membership with TCN Worldwide, Richard Bowers & Co. has expanded capabilities to represent major clients regionally, nationally and internationally. A network of more than 60 independent real estate firms, TCN has total sales and leasing volume in excess of \$20.7 billion and is the fifth largest organization specializing in brokrage services.

Experience

Richard Bowers & Co. has over 37 years experience in Atlanta's commercial retail market. The company has served many local and national retail chain stores and restaurants in suburban and urban locations.

Our Representatives Offer:

- An experienced background and keen market knowledge of the Metro Atlanta retail market and its various submarkets
- Extensive company support network including research and marketing
- Comprehensive insight on the current market trends
- Excellent relationships with Metro Atlanta Chamber of Commerce, Central Atlanta Progress, the Department of Industry and Trade, and the Atlanta Commercial Board of Realtors
- Exclusive designations such as SIOR, ICSC, CCIM and NAIOP

