

**Education:**

California State University, San Bernardino, CA
Bachelor of Arts- Business Administration with an emphasis in Finance
Member of Sigma Chi Fraternity
ROTC Graduate - United States Army Reserve

Real Estate Experience:

Director of Multi-Family Investments & Development
Keller Williams Commercial
Rancho Mirage, CA
2007-2009

Director of Multi-Family, Senior and Affordable Housing Group
Charles Dunn Company
Newport Beach, CA
1997-2006

Marketing & Leasing Manager
Cardinal Development Company
Costa Mesa, CA
1995-1996

Jeff Searcy joined Richard Bowers & Company in 2010 bringing with him over fifteen years of commercial real estate experience. Prior to joining the company, Jeff worked in Southern California where he represented numerous clients in facilitating the sale, acquisition or development of market rate, affordable or senior multi-family apartment communities. Jeff has successfully brokered on behalf of his clients over \$140MM in real estate sales, purchases, preferred equity and recapitalization transactions.

Specialty

Leasing & Commercial Investment

Client Portfolio

General Dynamics
Rainbird Sprinkler Co.
Newhall Land & Farming Co.
Kisco Development, LLC
Shea Properties
Sunrise Assisted Living
Pacific Gulf Properties
William Lyon Homes
Leisure Care Retirement Communities
Aegis Assisted Living
Fairfield Residential
Nurock Companies
Fred Smith Company
EYC Companies

Qualifications:

- Jeff currently holds an active broker license in the state of Georgia and California.
- Possess general knowledge of principals and practices of commercial real estate brokerage, management, and development.
- Demonstrated ability to source, analyze, interpret, negotiate, and close real estate transactions.
- Experience using spread sheet financial modeling software to market, acquire, and sale real estate.
- Performs independently and is able to successfully execute tasks with minimal supervision and oversight.
- Proven ability to facilitate real estate transactions between landlord and tenant, property owner and investor, developer and city officials, the greater broker community, and with own management and staff.

Memberships:

Atlanta Apartment Association
Atlanta Commercial Board of Realtors

Contact Jeff Today!**Jeff Searcy**

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Atlanta's Premier Commercial Real Estate Firm