



Background:

Zachary B. Gatch joined Richard Bowers & Co. in January 2019. Prior to joining Richard Bowers' brokerage firm, Mr. Gatch initiated his commercial brokerage career with SK Commercial Realty in 2018. Preceding his move into commercial real estate, he spent nearly 20 years as a supplier and vendor in the hardware/home improvement industry, centered around manufacturing and distribution. During this time, he was a successful sales executive and sales manager working for four premier, multi-national manufacturers as well as a leading manufacturers' representative firm. Mr. Gatch's customers spanned the continuum from big box retailers to independents, coops to eCommerce, warehouse clubs, and mass merchandise chains. His professionalism, adaptability, grit, and tenacity in a dynamic, fast-paced, and competitive environment, allowed him to have great success.

Born in Charleston, SC, Mr. Gatch grew up in a suburb of Orlando, FL. He now resides in East Cobb (Georgia) with his wife and son. As a man devoted to God, he is an active member at Mt. Bethel United Methodist Church. He also volunteers his time with local youth lacrosse programs. In his downtime, Mr. Gatch enjoys being with his family, mountain biking, water sports, home projects, learning to cook on the smoker, spending time in Cashiers, NC, and the Western Carolina mountains and rivers.

Specialty:

- Industrial
- Flex
- Land

Recognitions and Associations:

- Licensed real estate agent: Georgia
- Atlanta Commercial Board of Realtors
- Georgia Association of Realtors
- National Association of Realtors

Contact Zachary Today!

Zachary B. Gatch

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Offering:

Mr. Gatch, the consummate salesman, maximizes the value and potential that each of his clients should be getting from commercial real estate. His mission is to use the power of commercial real estate and personal relationships to satisfy his client's quadruple bottom line: People, Profit, Planet, and Progress. With an obsession for detail, his hyper-analytical go-to-market strategy, and an ability to methodically and creatively source opportunities from the ground up, he strives to deliver his clients with a successful outcome and a completed transaction. His commitment to the pursuit of maintaining a high standard of performance, driving continuous improvement, and building trust are at the heart of anything he involves himself with.

Mr. Gatch specializes in industrial product representing both the landlord and tenant clients. In addition, he is focused on bringing both the buyer and seller together for land deals and investment opportunities.

Education:

Mr. Gatch earned his Bachelor of Science in Business Administration with a concentration in marketing and research from the Warrington College of Business at The University of Florida in Gainesville, FL.

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Atlanta's Premier Commercial Real Estate Firm